

SHORT PROFILE ATLANTE

Who we are

Atlante Ltd, established in 2014, results from the extensive experience acquired by specialists in the fields of planning, expense report, training, vocational guidance and research.

At **Atlante Ltd** we promptly meet the companies' requirements for update and training, providing them with diversified propositions consistent with their specific development and reconversion needs. Additionally, we assist public and private subjects with the fund raising allowing them to implement no-cost interventions.

Our company runs the entire project cycle for co-founded projects: we start, manage, close and report expenses for training, vocational guidance and research projects funded through:

- Community funds
- National funds
- Regional funds
- Inter-professional funds
- Ministerial funds
- Private foundations

Preferential beneficiaries of our services are: public and private corporations and companies, consortia, temporary associations of companies and foundations.

MISSION

- Spread knowledge and culture of national and European planning by representing and supporting the growth of professionals in different fields, using the opportunities offered by European, national and ministerial co- funding.
- Promote research and exchange of professional experience by supporting quality standards and good practice.
- Intensify this knowledge and experience exchange by enforcing the membership with new national and European subjects.



OUR SERVICES

The goals of our services are:

- Help the companies' human resources to grow through the implementation of training sessions resulting in a positive and long-lasting impact on our clients' performance and by motivating people to disclose their full potential.
- Plan, implement and share projects consistent with the specific needs of companies and employees, responding to the market demand and promoting the acquisition of innovation skills.
- Help companies with development and efficient planning providing high-profile expert advice.
- Support the growth of companies and unions through update, proposals and partnership implementation of interior development procedures.
- Facilitate our client companies by showing them growth and development opportunities linked to pre-existent co-funding.
- Promote the connection between young people and companies (placement service).
- Supporting institutions in the performance of alternation School School Work through targeted training interventions and the meeting between demand and supply of labor

At **Atlante Ltd** we offer public and private subjects expert advice on European legislation and related matters. Additionally, we supply compatibility and factuality checks on business plans linked to the planning and implementation of European, national, regional, ministerial and inter-professional projects.

Atlante provides customized services meeting every client's needs, as in the short list that follows:

→ **Monitoring**

Constant monitoring of European legislation, financial and planning opportunities and selection of proposals for different fields of interests, aiming at optimizing the use of European, national, regional, ministerial and inter-professional funds.

→ **Planning and Euro-planning**

Technical, administrative and financial planning needed for presenting proposals to European, national, regional, ministerial and inter-professional institutions. Research, selection and contact of partners - like temporary networks of companies - qualified for taking part in European calls for proposals, both directly and indirectly. Our team of professionals are specialized in drafting and implementing the bureaucratic, technical and administrative plan to face in order to access direct, indirect, ministerial and inter-professional funds, allocated for a wide range of projects. Thanks to the skills that our team have acquired over the years, at Atlante we are able to:

- Create an updated web of the EU financing plan and other forms of financing.
- Communicate to public and private subjects the opportunities linked to the new European, national, regional, ministerial and inter-professional calls for proposals.
- Create partnerships among corporations and companies, based on our established network.
- Communicate with partners from each EU member state.
- Implement the goal and target of the proposals in a clear way.

→ **Training**

At Atlante we have access to all resources and competences necessary for planning training courses,

services and interventions and we can follow the entire lifespan of the training activity from its conception to its managing.

Preferential beneficiaries of our services are: public and private companies and their consortia, , organizations and foundations.

At Atlante we plan and implement training, specialization and update operations based on an accurate analysis of the needs for both the single individual and the job market.

Our training sessions are market-oriented, directed at providing spendable skills for our clients, transforming them in concrete professionals through direct contact with their reference field experts in school and in companies during their internship.

We aim at reaching our clients' satisfaction by establishing training sessions suitable for improving new companies' development and their constant monitoring of the professional level of their human resources.

→ **Management and Expense report**

Expert advice and assistance on technical, management, fiscal, tax and job-related, business and commercial aspects, aimed at developing business and projects in the public sector.

Management and expense report in case of funding: support in preparation of paperwork and expenses supply procedures, teacher training, contact with the body supplying funds, compliance check of procedures and documents, preparation of final expense report, presence during contingent verification inspections.

→ **Creation of ad hoc studies and files**

- Processing, studying, compared analysis and applied research activities; surveys and investigation on customer satisfaction; in-depth analysis of thematic sectors.
- Technical reports, essays and publications.
- Carry out research on duties and obligations originated from the current legislation on environment, to promote health and safety conditions in the workplace.



- Study and research related to the need for training and professional update, education of all kinds and grade, job market, business relations, social security, health, ecology, transports, agriculture, industrial production, advanced service industries, innovation in science and technology, and all fields allowing research.

→ Communication and local networking

- Institutional communication and local business marketing
- Expert advice on development and marketing on behalf of corporations, institutions and companies.
- Creation, planning, implementation, management coordination and control of creative, technical and administrative aspects of actions, ventures and integrated communication campaigns, as well as public relations.
- Advertising, promotion, sponsorship, market and institutional research.
- Actions aimed at transmitting the image of brands, companies, corporations, products, events.
- Promotion and organization of conventions, boards of experts and networking on public interest subjects.

EXPERTISE

Our team comprises experts in the fields of planning, needs analysis, management, expense report and monitoring of subsidized activities, who has been working with licensed training providers, universities and research bodies for over 10 years. Following, a short list of projects planned, implemented and reported:

- **Expert in sustainable energy actions at the local level**, on behalf of Capi Engineering Ltd and Former Ltd financed by Regione Lazio with the call "Support interventions to the qualification and employability of human resources". *The project is being started.*
- **Technical lights, video and sound of live performance** on behalf Informatica & Lingue One Way Ltd and Metaform Ltd financed by Regione Lazio with the call "Support interventions to the qualification and employability of human resources". *The project is being started.*
- **BUSY - Build and Safe Your Job** on behalf of CEFMECTP (joint body for training and safety on construction industry in Rome and province) and E.S.E.F (vocational training in the construction industry of Frosinone city and province), financed by Fondimpresa; 40 companies involved.
- **Human Resource Empowerment** on behalf of Impresa S.p.A. (joint-stock company)



financed by Fondimpresa: 392 employees trained.

- **InScena - Casa dello spettacolo dal vivo (home of live show)** - entertainment sector, Regione Lazio (Lazio region); partners EnryB by Enrico Brignano, Studionet + Proxenia +

C.E.F.M.E. + Cavea department, university of Rome la Sapienza, Artifex.

- **PARSEC** (public administration) - technological research and development for a competitive evolution - national operative program for the regions of target 1: Campania, Apulia, Basilicata, Calabria, Sicily, Sardinia - science and technology research and development, postgraduate training - Partners: Formez, CNR (national research council), Sediin S.p.A.
- **LEMAIA Learning Educational Methodologies:** An Innovative approach - EU e-learning program - Partners: CNR (national research council, Sediin S.p.A., Allweb solutions, Fundación de la Universidad de la Rioja (University of la Rioja foundation), ZSI Zentrum für Soziale Innovation (Centre for Social innovation), Kadisd.o.o.
- **European project Espon 3.3** (European Spatial Planning Observation Network) on competition on sustainability, on behalf of S.E.F. and M.E.Q. (Department of Management, Economics and Quantitative Methods) - Department of economics and finance, university of Rome Tor Vergata.
- **European project Espon 3.4.2** (European Spatial Planning Observation Network) on local impact of European economic policy and business localization, on behalf of CEIS (Centre for International Studies on Economic Growth) - University of Rome Tor Vergata.
- **Web2Logis:** a web portal on business-2-business innovation for logistic and transport of goods on behalf of DISD (School of Management and Decision sciences) University of Rome la Sapienza and IAC (CNR) (Institute for the Applications of Calculation).

PARTNER





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