



## Key Speaker: *Mr. Paolo Galli*

**Short CV:** Galli Paolo Giuseppe, 58 years old, married with two children, is first and foremost an electronic designer, then also a graduate in Law (Master's Degree 2001). Over 30 years of international experience in product development, sales, marketing and communication in the business of Machinery and Systems. Paolo joined in 2001 BIESSE Group and HSD in 2012 HSD (BIESSE Group is an Italian multinational leading company in wood, glass and stone machinery quoted at the Milano Stock Market - who is the owner of HSD). In HSD brought his experience to start and support new projects dedicated to the development of the product range (bi-rotating heads, electrospindles and other devices) and more recently the development of IoT technology applied to HSD products. He is co-inventor of two IoT patents applied to electrospindles and similar devices. Since 2018 as innovation with specific reference to the digital development of products and sustainability and end-of-life dynamics. He is HSD's contact person for national and European research and innovation projects.

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